Local Electric Teamwork, By Odawara Citizens, For Odawara Citizens

- Houtoku Energy
- Shonan Power
  - Sell Electricity
  - Sales Representative Contract
- FURUKAWA
- Odawara Gas
  - Supply
- Other Local Energy Companies
  - Sell Electricity
- New Energy Usage Lifestyle
  - Households
  - Companies
  - Local Municipalities
- Local Contribution
  - Local Government/Chamber of Commerce/Local Industry
- Regional Collaboration
  - Sales Representation
We return a percentage of sales.

Odashara's Yearly Electricity Payments are ¥30 billion

If even 10% of customers choose Shonan Power

A 1% switch is worth ¥30 million!

We Support the Goals and Hopes of the Local Economy and People

<table>
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<tr>
<th>Parenting</th>
<th>Local Business</th>
<th>Education</th>
<th>Environment</th>
<th>Shonan Bellmare</th>
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<tr>
<td></td>
<td>• Affordable Baby-Sitting Fees</td>
<td>• Distribution of Coupon</td>
<td>• Forestry Human Resources Development</td>
<td>• Support Student School Activity</td>
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<td>• Increase Household Disposable Income</td>
<td>for Local Shops</td>
<td>• Usage of Abandoned Land</td>
<td>Fees</td>
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<td>• Road and shop area</td>
<td>• Invite soccer players as instructors</td>
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<td>maintenance assistance</td>
<td>to elementary, and junior high schools</td>
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